



THE B2B FAIR TO EXPAND INTERNATIONAL BUSINESS INTO NEW MARKETS

jgtdubaijewelleryshow.com

THE CENTRE OF BUSINESS

6-8 FEBRUARY 2024
DUBAI WORLD TRADE CENTRE

3rd EDITION

ORGANISED BY



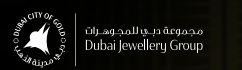
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INDUSTRY PARTNER

ITALIAN EXHIBITION GROUP
Providing the future

DMCC



JGTD: THE B2B FAIR TO EXPAND INTERNATIONAL BUSINESS INTO NEW MARKETS



Further solidifying its distinctive position as a top-tier destination for B2B sourcing worldwide, Jewellery, Gem & Technology in Dubai (JGTD) is returning for its third edition with an expanded exhibitor base, new pavilions and an enhanced selection of products from 6 to 8 February 2024 at the Dubai World Trade Centre (DWTC).



WHY EXHIBIT





Reach fast-growing markets: Engage with wholesalers, retailers, manufacturers, designers and private collectors from the Middle East, Southern Asia, Africa, and Eastern Europe – all within seven hours of flying time from Dubai.



Secure business opportunities: Exhibitors reported steady traffic, serious business discussions and solid order writing at the B2B event.



Gain invaluable insights: Held in an important trading hub that connects East and West, JGTD offers an ideal environment for networking and trendspotting.

DUBAI: GATEWAY TO THE WORLD



- Boasts ultra-modern infrastructure, extensive air transport network and business-friendly environment.
- Renowned for its pearling traditions and its Gold Souk.
- Dubai's rough and polished diamond trade reached US\$37.4 billion in 2022, up 17% from 2021. This includes a 42% rise in the polished diamond business.
- In 2024, the United Arab Emirates takes over as chairman of the Kimberley Process.
- Dubai is now looking to increase support and add further value to the coloured gemstone industry.
- The UAE's lab-grown diamond (LGD) import and export reached US\$1.5 billion in 2022, up by 126% over the previous year. DMCC (Dubai Multi Commodities Centre) expects this growth to continue as LGD trade becomes more established.

EXHIBITOR PROFILE

Showcase your products to manufacturers, wholesalers and retailers across the following categories:

FINISHED JEWELLERY	GEMSTONES	SEMI-FINISHED PRODUCTS	JEWELLERY TECHNOLOGY
FINE JEWELLERY	DIAMONDS	JEWELLERY MOUNTING	DISPLAY & PACKAGING
SILVER JEWELLERY	COLOURED GEMSTONES	JEWELLERY ACCESSORIES	GEMMOLOGICAL SERVICES
WEDDING JEWELLERY	PEARLS		TECHNOLOGY SOLUTIONS
MEN'S JEWELLERY	LAB-GROWN DIAMONDS		JEWELLERY TOOLS & EQUIPMENT

POWERED BY THE INDUSTRY'S BEST

JGTD is jointly organised by two of the industry's leading events groups: Informa Markets Jewellery, organiser of the world's biggest fine jewellery marketplace – Jewellery & Gem WORLD Hong Kong. Italian Exhibition Group (IEG), organiser of Vicenzaoro, one of the most influential jewellery shows worldwide and the top European trade fair in the sector.



OFFICIAL PARTNER



INDUSTRY PARTNER



SUPPORTING ORGANISATIONS



JGTD23 IN NUMBERS

EXHIBITORS

~300
Exhibitors

25
Countries
& Regions

46%
YOY Growth
in Space

VISITORS

5,093
Visitors

95
Countries
& Regions

40%
International
Buyers

7,210
Total
Visits

20%
YOY
Growth

HOSTED BUYERS

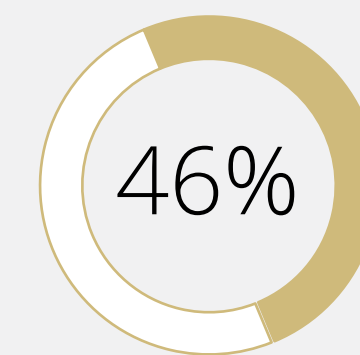
144
Hosted Buyers

311
Total Visits

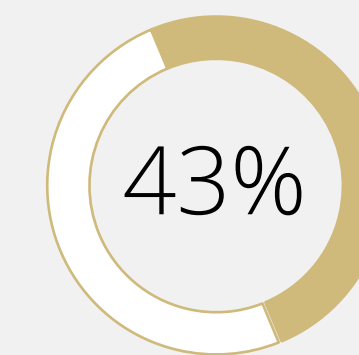
53.7%
Revisits

FROM
Middle East (49%), Africa (19%),
Eastern Europe & South America (17%), Asia (15%)

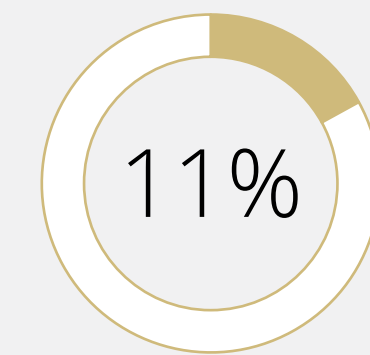
PRODUCT SEGMENTS



Finished &
Semi-finished
Jewellery



Diamonds
Coloured Gemstones
LGD & LGD Jewellery



Tools, Equipment
& Technology
Packaging & Services

BUYER PROFILE

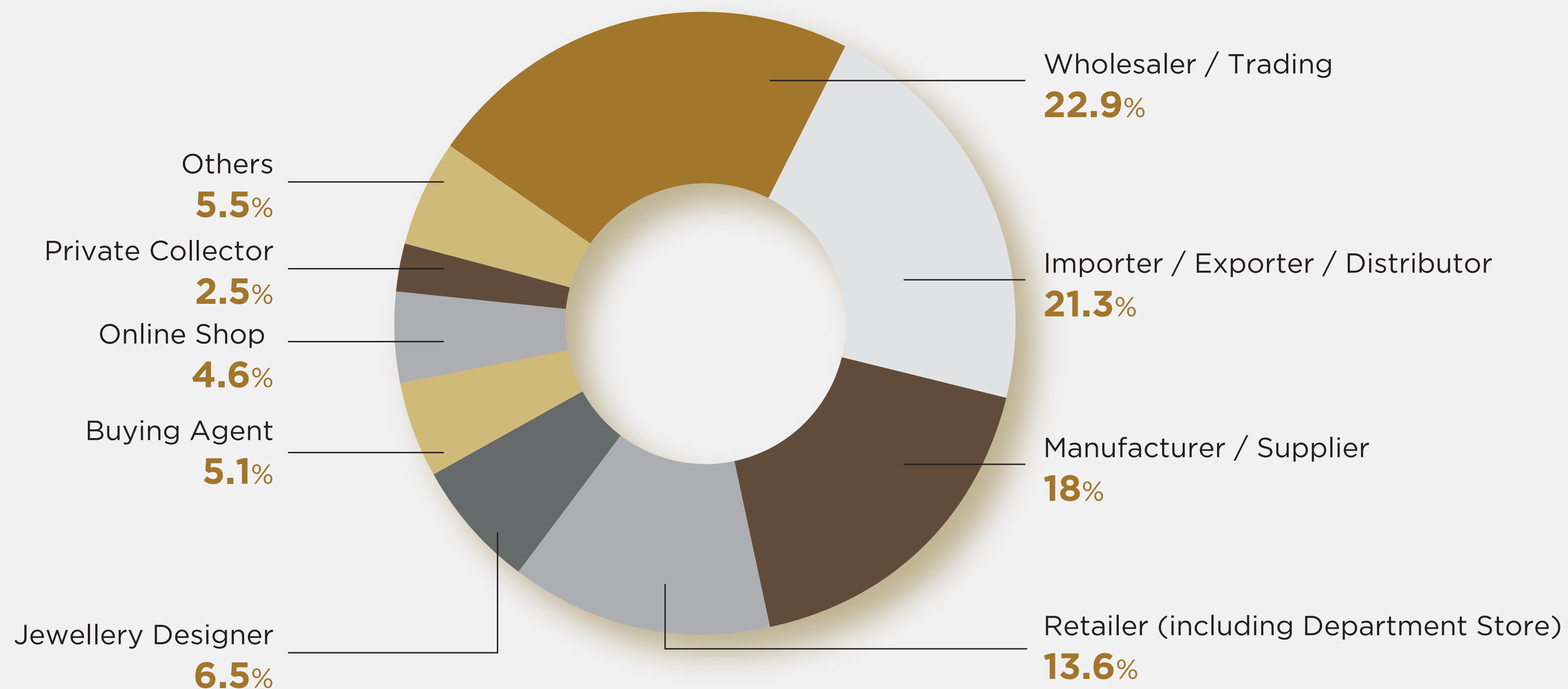
TOP 15 BUYER COUNTRIES

United Arab Emirates	15 icons
India	14 icons
Israel	12 icons
Saudi Arabia	11 icons
Iran	10 icons
Russia	9 icons
United States	8 icons
Belgium	7 icons
Pakistan	6 icons
China	5 icons
Italy	4 icons
Turkey	3 icons
Egypt	2 icons
Brazil	1 icon
Hong Kong	1 icon



BUYER DEMOGRAPHICS

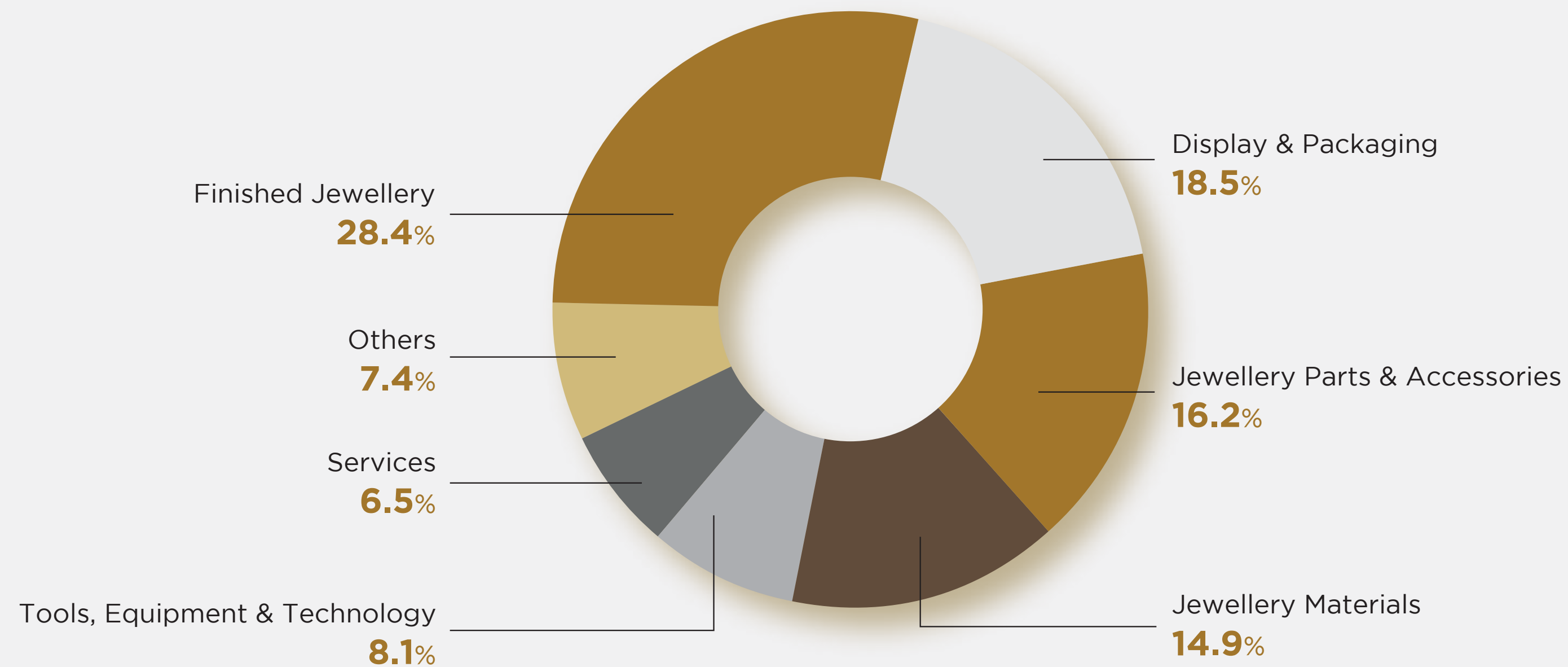
BUSINESS NATURE



Source: Data from visitor registration form

BUYER DEMOGRAPHICS

MAIN PRODUCT INTEREST

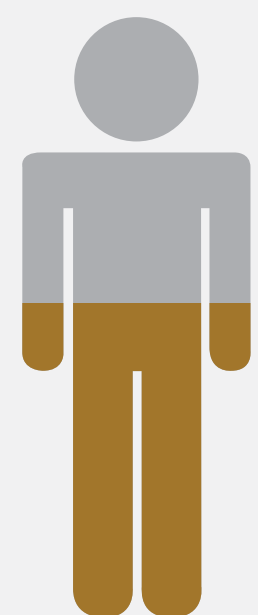


Additionally, visitor survey statistics show that the top five products visitors were looking for at JGTD are:

- 1** | **Diamonds**
- 2** | **Fine Jewellery**
- 3** | **Coloured Gemstones**
- 4** | **Tools, Equipment & Technology**
- 5** | **Gold Jewellery**

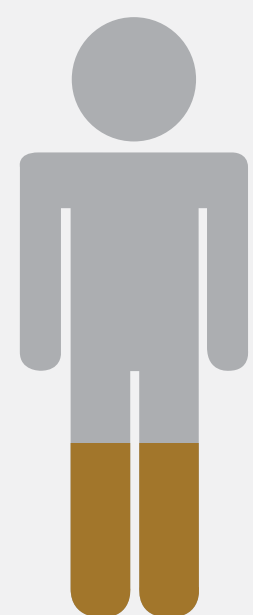
BUYER DEMOGRAPHICS

JOB POSITION



Owner / Director /
President

48.5%



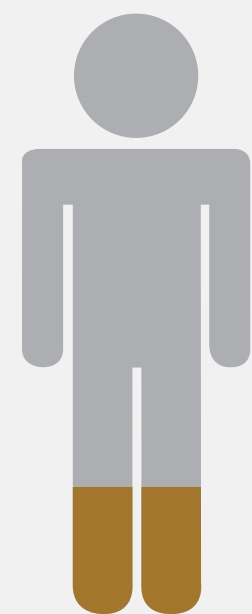
Manager

19%



Sales & Marketing

15%



Buyer / Merchandiser

8.5%



Others

9%

Source: Data from visitor registration form

WHAT THE EXHIBITORS SAY

“

“At JGTD, we came into contact with buyers from countries that we rarely reach. We gathered interest in particular types of products, which also gave us the impetus to develop new references.”

Alice Alessi, Board Member
Alessi Domenico Spa

”

“

“The show for us is good. We met with buyers from Dubai, Doha, Bahrain, Switzerland, Singapore, Australia and Israel, among others.”

Shreyans Dholakia
Entrepreneur & brand custodian
SRK

”

“

“We were able to meet a few potential clients in the Middle East. They were happy with our collections. Our participation here definitely helped expand our business. We will come back next year.”

Zen Zeng, Director
Royalking Jewellery Pte Ltd

”

WHAT THE EXHIBITORS SAY

“

“I am very happy that I joined JGTD. I met a lot of interesting people who are interested in buying my collections. No photography, no video-recording – just people who have their own shops and who came to the show to buy.”

Ioannis Alexandris
Founder & CEO, Gemolithos

”

“

“This market has a lot of potential for Colombian emeralds. People are looking for different types of goods in different qualities. Since the customers are coming from different places, they all have different preferences.”

Guillermo Galvis, President
ACODES

”

“

“This is the second time that we are in this show. We did very well the first year, and we did better this year. The clientele is very serious here. Everybody has a purpose and they are fulfilling it.”

Tousif Ausaf, CEO
Precious Pebbles Inc

”

WHAT THE BUYERS SAY

“

“I have discovered a broad assortment of jewellery collections, and I have met suppliers from all over the world, including Italy, India, Spain and Turkey.”

Elias El-Sayegh

Sayegh Jeweller (Since 1935), **Lebanon**

”

“

“It’s an amazing show. I have seen mostly modern designs, which I could actually introduce back home. Botswana has quite a big market for finished jewellery.”

Alyson Lucia Mazai

Velucia Jewelry, **Botswana**

”

“

“I found new exhibitors who offered their latest collections and I met with old suppliers who presented new things that I could try. It was a good experience once again.”

Varouj Chilinguirian

Varouj Jewelry, **Egypt**

”

WHAT THE BUYERS SAY

“

“JGTD was exactly the show that I needed. My Dubai trip was a success since I found two new suppliers from whom I purchased good-value products at fair prices.”

Savvas Samourakis

Savvas Samourakis Jewellery, **Greece**

”

“

“I am impressed with the gemstone showcases and the latest jewellery-making technologies. I also connected with chain-makers from Italy. The fair is rich with options.”

Yolanda Yara Miguel Cunjuca

By Yara, **Angola**

”

“

“This show has been a total success for me. I discovered new suppliers and new product lines that I have been looking forward to getting into, so it's been very interesting.”

Mateo Rafael Barba Da Silva

JD Medallas, **Ecuador**

”

PARTICIPATION OPTIONS

RAW SPACE (min 36 sqm)

	1 open side	2 open sides	3 open sides	4 open sides
Zone B	\$ 509	\$ 534	\$ 547	\$ 560
Zone A	\$ 521	\$ 547	\$ 560	\$ 573

SHELL BOOTH* (min 9 sqm)

	1 open sides	2 open sides	3 open sides	4 open sides
Zone B	\$ 558	\$ 586	\$ 600	\$ 614
Zone A	\$ 569	\$ 598	\$ 611	\$ 626



ONLINE
BOOKING
FORM

Price per square metre (USD)

* Shell booth includes: partitions, carpet, booth fascia, 2 counter showcases, 1 table, 2 chairs, 3 spotlights, 1 socket and 1 wastebasket

PAYMENT

A deposit equal to 50% of the total participation / advertising fee is required at the time of booking. The 50% balance should be paid on or before 1 November 2022. All payments are non-refundable.

USD BANK TRANSFER

Beneficiary Name:

Informa Middle East Limited, Dubai Branch

Bank Account:

1024839843507 (USD)

Bank Name:

Emirates NBD Bank

Bank Address:

Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE

Swift Code:

EBILAEAD

IBAN Number:

AE790260001024839843507

AED BANK TRANSFER

Beneficiary Name:

Informa Middle East Limited Dubai Branch

Bank Account:

1014839843506 (AED)

Bank Name:

Emirates NBD Bank

Bank Address:

Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE

Swift Code:

EBILAEAD

IBAN Number:

AE710260001014839843506

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JGTDUBAI

JEWELLERY, GEM & TECHNOLOGY

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