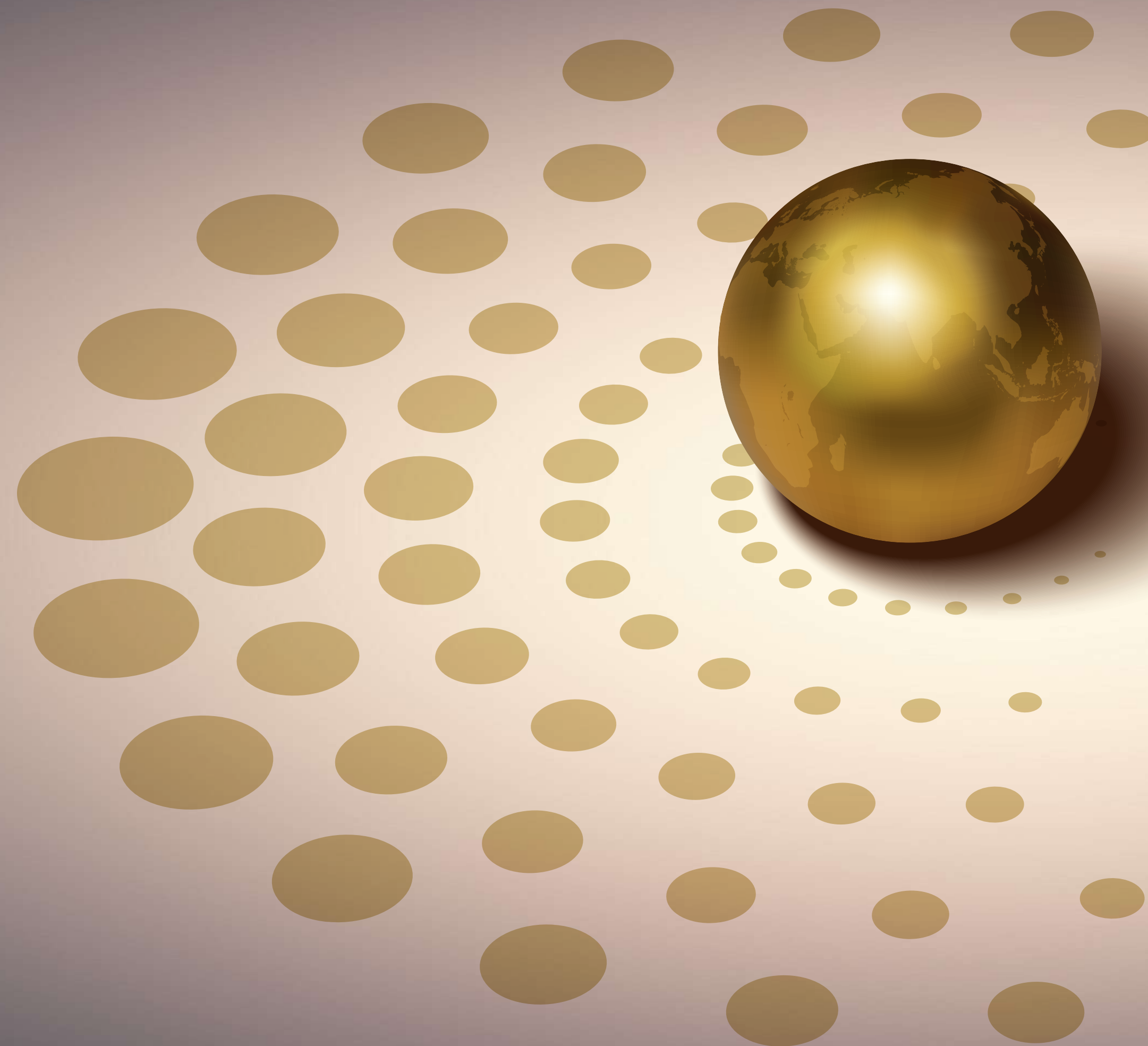




JGT DUBAI

JEWELLERY, GEM & TECHNOLOGY

THE B2B FAIR TO EXPAND INTERNATIONAL BUSINESS INTO NEW MARKETS



THE CENTRE OF BUSINESS

12.14 FEBRUARY 2023

DUBAI WORLD TRADE CENTRE

ORGANISED BY



informa markets

ITALIAN EXHIBITION GROUP
Providing the future

OFFICIAL PARTNER

DMCC

JGT DUBAI: THE INDUSTRY'S NEWEST PREMIER SOURCING DESTINATION



Building on the strong momentum of its inaugural edition, Jewellery, Gem & Technology Dubai (JGT Dubai) is returning from 12 to 14 February 2023 at the Dubai World Trade Centre (DWTC).

The international B2B sourcing event is set to deliver a bigger and better in-person experience connecting global exhibitors with trade buyers from key jewellery markets.



WHY EXHIBIT





Reach fast-growing markets: Engage with wholesalers, retailers, manufacturers, designers and private collectors from the Middle East, Southern Asia, Africa, and Eastern Europe – all within seven hours of flying time from Dubai.



Secure business opportunities: Exhibitors reported steady traffic, serious business discussions and solid order writing at the inaugural edition of the B2B event.



Gain invaluable insights: Held in an important trading hub that connects East and West, JGT Dubai offers an ideal environment for networking and trendspotting.

DUBAI: GATEWAY TO THE WORLD



- Boasts ultra-modern infrastructure, extensive air transport network and business-friendly environment.
- Renowned for its pearling traditions and its Gold Souk (marketplace or bazaar).
- Trade in gold and jewellery, the largest component of Dubai's non-oil external trade, increased 20% year-on-year to AED 111.5 billion (approximately US \$30.4 billion) in Q1 2021; the sector's exports grew by 22.4% during the same period.
- The UAE became the world's largest rough diamond trading hub in 2021, with over US\$22.8 billion worth of the commodity traded that year; its total diamond trade grew by 83% between 2020 and 2021.

EXHIBITOR PROFILE

Showcase your products to manufacturers, wholesalers and retailers across the following categories:

FINISHED JEWELLERY	GEMSTONES	SEMI-FINISHED PRODUCTS	JEWELLERY TECHNOLOGY
FINE JEWELLERY	DIAMONDS	JEWELLERY MOUNTING	DISPLAY & PACKAGING
SILVER JEWELLERY	COLOURED GEMSTONES	JEWELLERY ACCESSORIES	GEMMOLOGICAL SERVICES
WEDDING JEWELLERY	PEARLS		TECHNOLOGY SOLUTIONS
MEN'S JEWELLERY	LAB-GROWN DIAMONDS		JEWELLERY TOOLS & EQUIPMENT

WHAT THE EXHIBITORS SAY

“

“JGT Dubai was very well-organised! There were many serious buyers.”

Dhiraj Kapoor

Alexander Laut Company Limited
(Hong Kong)

”

“

“JGT Dubai’s first edition was amazing and outstanding. We had new customers coming from all over the world, and our customers reached us here in Dubai.”

Alice Alessi

Alessi Domenico (Italy)

”

“

“We strongly believe in this show. We met a lot of customers from different countries, particularly from the US, Europe and the Middle East.”

Ashish Garg

KGK Diamonds & Jewellery DMCC
(Dubai)

”

“

“We are very happy about our performance at JGT Dubai. We met with so many new customers from South America, Europe and Russia. We will continue to exhibit here.”

Mehemet Diribas

ZEN Diamond (Turkey)

”

WHAT THE EXHIBITORS SAY

“

“We have very positive feedback for JGT Dubai. We saw customers from Russia, Israel, Turkey, Dubai and India. The show’s timing is also ideal since it allows buyers to replenish their stocks at the beginning of the year.”

Paolo Bettinardi
Better Silver (Italy)

”

“

“JGT Dubai gave us a great opportunity to connect with our long-time clients and also make new clients. Most importantly, we truly appreciated the complete supply chain from mining to retail being present at the exhibition because as a manufacturer that is extremely important.”

Vandan Jain
Finestar Jewellery & Diamonds Pvt Ltd (India)

”

“

“We are very excited about bringing Israeli companies to Dubai for the first time. Since the Abraham Accords were signed, Dubai has become a very important trading partner for the Israeli Diamond Industry. I am sure that this will not be our last show in Dubai.”

Aviel Elia
Israel Diamond Institute (Israel)

”

WHAT THE BUYERS SAY

“

“This first edition of JGT Dubai was great. It was good to be back in a B2B show such as JGT Dubai.”

Michel A. Zeidan

Ruwi Jewellers LLC (Oman)

”

“

“JGT Dubai presented us with a good opportunity to speak directly with our existing suppliers and new vendors. We can't wait for the next edition of JGT Dubai.”

Farog Giligrian

Varouj Jewelry (Egypt)

”

“

“JGT Dubai was a great opportunity to meet new suppliers of fine jewellery and buy coloured stones. The show was a big surprise.”

Larissa Apollaro

VIVARA (Brazil)

”

“

“Our members found JGT Dubai an invaluable platform where they can boost their knowledge and expertise, and conduct trade.”

Muhammad Ahmad

President, Gold & Gems Art
Promotion Council of Pakistan

”

POWERED BY THE INDUSTRY'S BEST

JGT Dubai is jointly organised by two of the industry's leading events groups: Informa Markets Jewellery, organiser of the world's biggest fine jewellery marketplace – Jewellery & Gem WORLD Hong Kong. Italian Exhibition Group (IEG), organiser of Vicenzaoro, one of the most influential jewellery shows worldwide and the top European trade fair in the sector.



OFFICIAL PARTNER



INDUSTRY PARTNER



SUPPORTING ORGANISATIONS



JGT22 IN NUMBERS

EXHIBITORS

300
Exhibitors

25
Countries
& Regions

7
International
Pavilions

VISITORS

4,244
Visitors

100
Countries
& Regions

46.2%
International
Buyers

6,001
Total
Visits

29.3%
Revisits

HOSTED BUYERS

210
Hosted Buyers

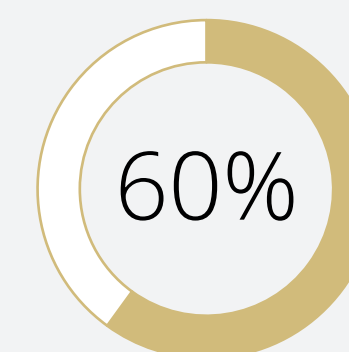
440
Total Visits

52.3%
Revisits

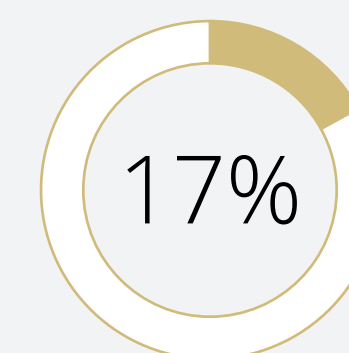
FROM
Eastern Europe, Middle East, North Africa,
South America and South Asia

PRODUCT SEGMENTS

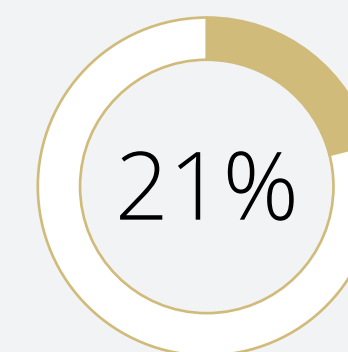
Fine & Finished
Jewellery



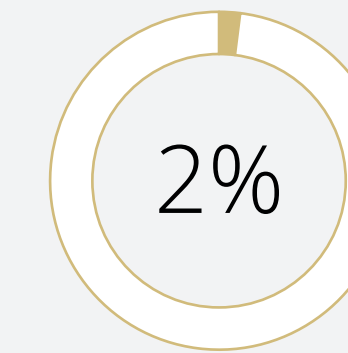
Technology



Gems
Diamonds
Coloured Gemstones
Pearls




































































































Others
Laboratories

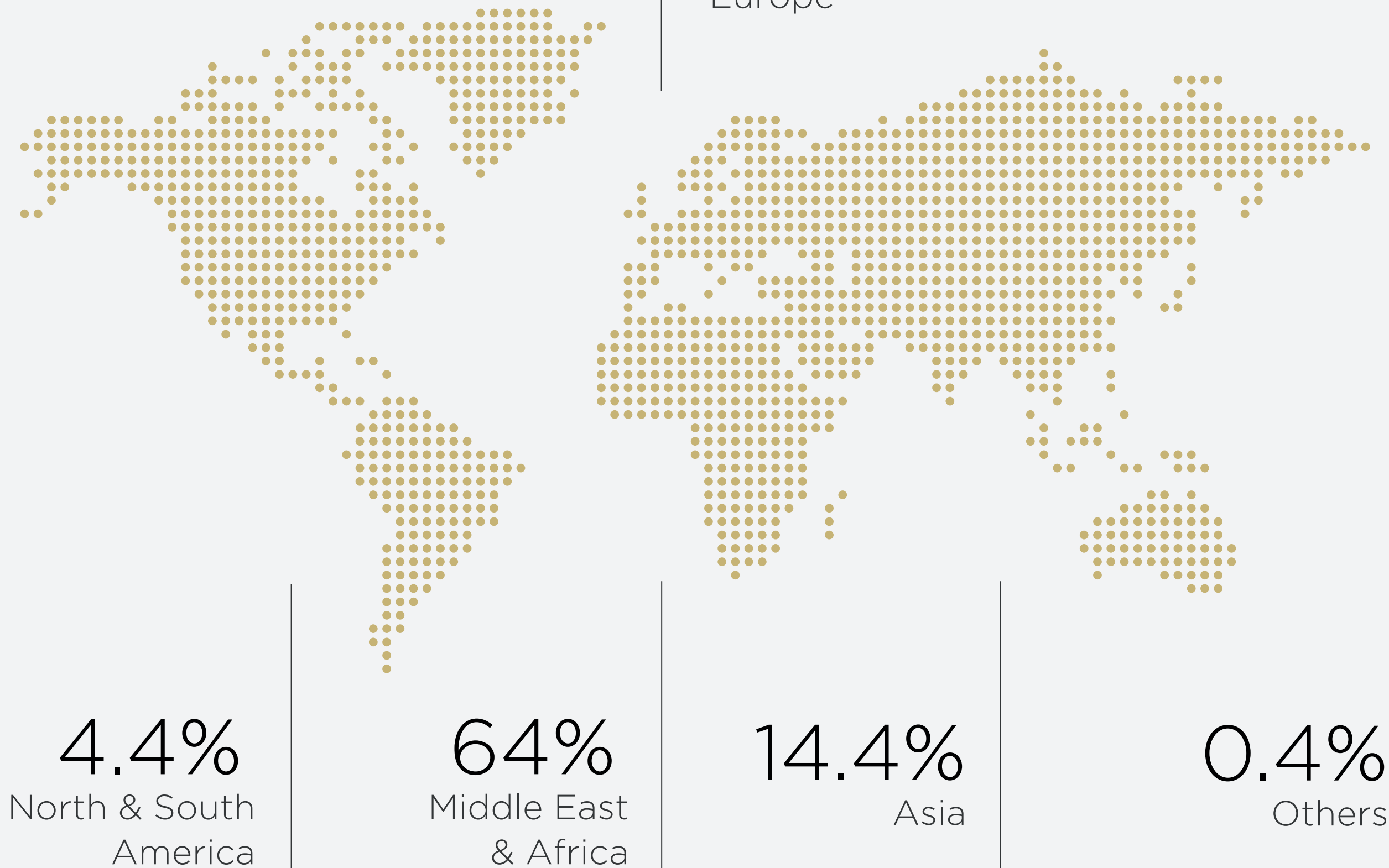


BUYER PROFILE

TOP 15 BUYER COUNTRIES

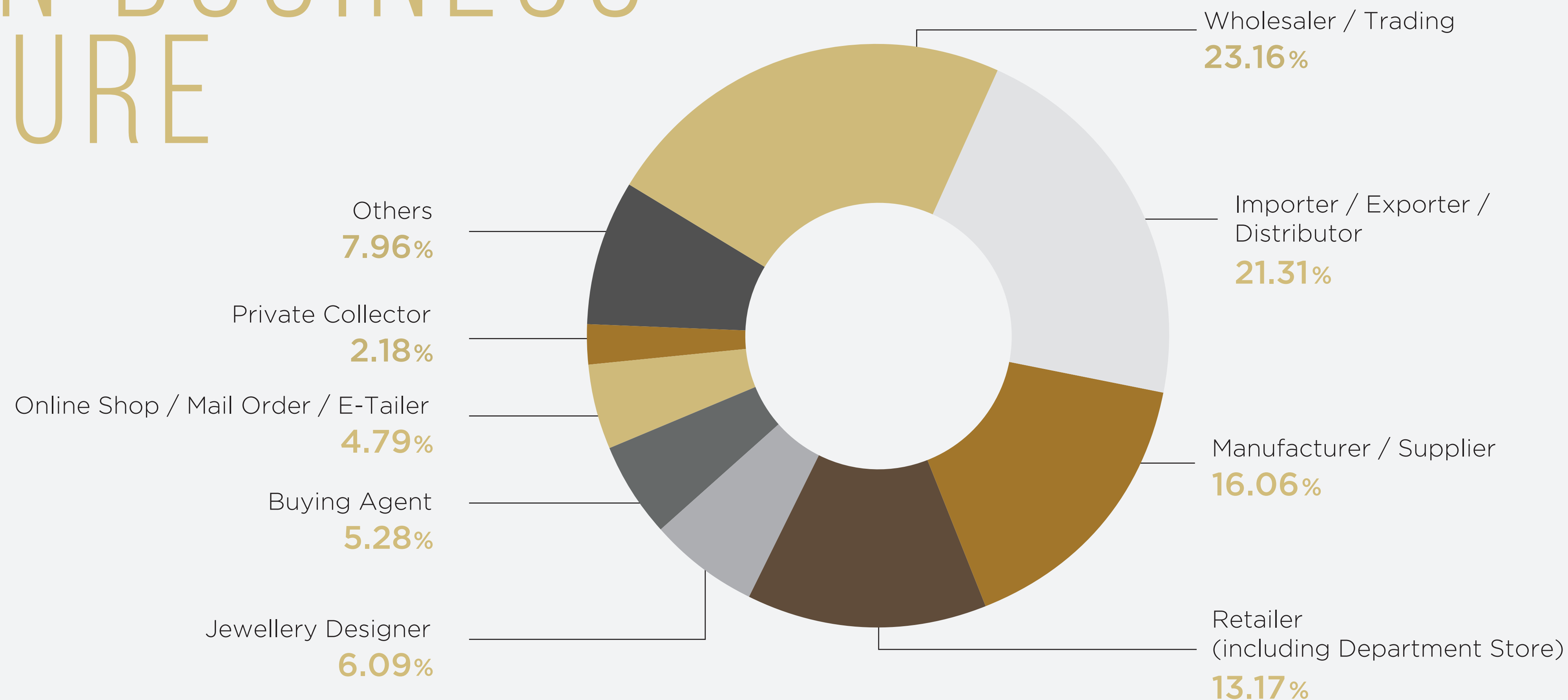
United Arab Emirates	             
India	            
Israel	          
Iran	         
Russia	        
Saudi Arabia	      
United States	      
Sri Lanka	     
Belgium	    
Italy	   
Egypt	  
Turkey	  
Pakistan	 
Poland	 
United Kingdom	

By geographical location.



BUYER PROFILE

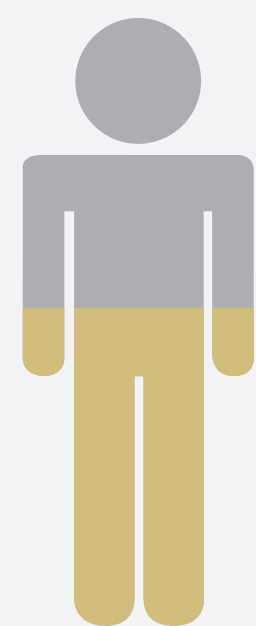
MAIN BUSINESS NATURE



BUYER PROFILE

JOB POSITION

Source: JGT Dubai 2022 buyer registration data



Owner /Director /
President

49.42%



Manager

19.82%



Sales & Marketing

13.91%



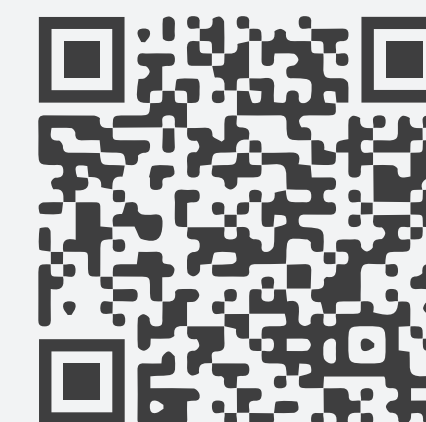
Buyer / Merchandiser

8.44%



Others

8.41%



HIGHLIGHTS 2022

PARTICIPATION OPTIONS



ONLINE
BOOKING
FORM

RAW SPACE (min 36 sqm)

	1 open side	2 open sides	3 open sides	4 open sides
Zone B	\$ 467	\$ 490	\$ 502	\$ 515
Zone A	\$ 478	\$ 502	\$ 514	\$ 529

SHELL BOOTH* (min 9 sqm)

	1 open sides	2 open sides	3 open sides	4 open sides
Zone B	\$ 517	\$ 543	\$ 556	\$ 569
Zone A	\$ 527	\$ 553	\$ 567	\$ 579

Price per square metre (USD)

* **Shell booth includes:** partitions, carpet, booth fascia, 2 counter showcases, 1 table, 2 chairs, 3 spotlights, 1 socket and 1 wastebasket

PAYMENT

A deposit equal to 50% of the total participation / advertising fee is required at the time of booking. The 50% balance should be paid on or before 1 November 2022. All payments are non-refundable.

USD BANK TRANSFER

Beneficiary Name:

Informa Middle East Limited, Dubai Branch

Bank Account:

1024839843507 (USD)

Bank Name:

Emirates NBD Bank

Bank Address:

Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE

Swift Code:

EBILAEAD

IBAN Number:

AE790260001024839843507

AED BANK TRANSFER

Beneficiary Name:

Informa Middle East Limited Dubai Branch

Bank Account:

1014839843506 (AED)

Bank Name:

Emirates NBD Bank

Bank Address:

Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE

Swift Code:

EBILAEAD

IBAN Number:

AE710260001014839843506

INTERNATIONAL SALES NETWORK_ASIA

HONG KONG

T +852 3709 4991

C Sales Department, Jewellery Fairs

E salesjgf@informa.com

CHINA

T +86 20 8666 0158

C Ms Ruby Hu

E info-china@informa.com

INDIA

T +91 22 9821502287

C Mr Pankaj Shende

E pankaj.shende@informa.com

JAPAN

T +81 3 5296 1020

C Ms Hiromi Sakurai

E info@japanjewelleryfair.com

KOREA

T +82 2 6715 5400

C Ms Sue Seo

E sue.seo@informa.com

TAIWAN

T +886 2 2738 3898

C Ms Rita Hung

E info.sales.tw@informa.com

THAILAND

T +66 (0) 2 036 0500

C Ms Anna Vichvech

E anna.v@informa.com

INTERNATIONAL SALES NETWORK

_ EMEA / OTHER COUNTRIES

TURKEY

T +90 216 425 63 00

C Mr Volkan Adakan

E volkan.adakan@informa.com

EUROPE | All Europe countries

T +39 340 0646092

C Ms Adelaide Ruzzi

E adelaide.ruzzi@iegexpo.it

U.A.E., SAUDI ARABIA & LEBANON

T +971 508207606

C Mr Mohamad Mehieddine

E mohamad@jgtdubaishow.com

USA

T +1 347 906 4693

C Ms Bonnie Chan

E bonnie.chan@informa.com

OTHER COUNTRIES/REGIONS

T +852 3709 4991

C Sales Department, Jewellery Fairs

E salesjgf@informa.com



jgtdubaijewelleryshow.com

ORGANISED BY



informa markets

ITALIAN EXHIBITION GROUP
Providing the future

OFFICIAL PARTNER

DMCC