JEWELLERY, GEM & TECHNOLOGY
THE B2B FAIR TO EXPAND INTERNATIONAL BUSINESS INTO NEW MARKETS

THE CENTRE OF BUSINESS

12.14 FEBRUARY 2023
DUBAI WORLD TRADE CENTRE
JGT DUBAI: THE INDUSTRY’S NEWEST PREMIER SOURCING DESTINATION
Building on the strong momentum of its inaugural edition, Jewellery, Gem & Technology Dubai (JGT Dubai) is returning from 12 to 14 February 2023 at the Dubai World Trade Centre (DWTC).

The international B2B sourcing event is set to deliver a bigger and better in-person experience connecting global exhibitors with trade buyers from key jewellery markets.
WHY EXHIBIT
Reach fast-growing markets: Engage with wholesalers, retailers, manufacturers, designers and private collectors from the Middle East, Southern Asia, Africa, and Eastern Europe - all within seven hours of flying time from Dubai.

Secure business opportunities: Exhibitors reported steady traffic, serious business discussions and solid order writing at the inaugural edition of the B2B event.

Gain invaluable insights: Held in an important trading hub that connects East and West, JGT Dubai offers an ideal environment for networking and trendspotting.
DUBAI: GATEWAY TO THE WORLD
- Boasts ultra-modern infrastructure, extensive air transport network and business-friendly environment.

- Renowned for its pearling traditions and its Gold Souk (marketplace or bazaar).

- Trade in gold and jewellery, the largest component of Dubai’s non-oil external trade, increased 20% year-on-year to AED 111.5 billion (approximately US $30.4 billion) in Q1 2021; the sector’s exports grew by 22.4% during the same period.

- The UAE became the world’s largest rough diamond trading hub in 2021, with over US$22.8 billion worth of the commodity traded that year; its total diamond trade grew by 83% between 2020 and 2021.
Showcase your products to manufacturers, wholesalers and retailers across the following categories:

<table>
<thead>
<tr>
<th>FINISHED JEWELLERY</th>
<th>GEMSTONES</th>
<th>SEMI-FINISHED PRODUCTS</th>
<th>JEWELLERY TECHNOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINE JEWELLERY</td>
<td>DIAMONDS</td>
<td>JEWELLERY MOUNTING</td>
<td>DISPLAY &amp; PACKAGING</td>
</tr>
<tr>
<td>SILVER JEWELLERY</td>
<td>COLOURED GEMSTONES</td>
<td>JEWELLERY ACCESSORIES</td>
<td>GEMMOLOGICAL SERVICES</td>
</tr>
<tr>
<td>WEDDING JEWELLERY</td>
<td>PEARLS</td>
<td></td>
<td>TECHNOLOGY SOLUTIONS</td>
</tr>
<tr>
<td>MEN’S JEWELLERY</td>
<td>LAB-GROWN DIAMONDS</td>
<td></td>
<td>JEWELLERY TOOLS &amp; EQUIPMENT</td>
</tr>
</tbody>
</table>
“JGT Dubai was very well-organised! There were many serious buyers.”
Dhiraj Kapoor
Alexander Laut Company Limited (Hong Kong)

“The JGT Dubai’s first edition was amazing and outstanding. We had new customers coming from all over the world, and our customers reached us here in Dubai.”
Alice Alessi
Alessi Domenico (Italy)

“We strongly believe in this show. We met a lot of customers from different countries, particularly from the US, Europe and the Middle East.”
Ashish Garg
KGK Diamonds & Jewellery DMCC (Dubai)

“We are very happy about our performance at JGT Dubai. We met with so many new customers from South America, Europe and Russia. We will continue to exhibit here.”
Mehemet Diribas
ZEN Diamond (Turkey)
“We are very excited about bringing Israeli companies to Dubai for the first time. Since the Abraham Accords were signed, Dubai has become a very important trading partner for the Israeli Diamond Industry. I am sure that this will not be our last show in Dubai.”

Aviel Elia
Israel Diamond Institute (Israel)

“JGT Dubai gave us a great opportunity to connect with our long-time clients and also make new clients. Most importantly, we truly appreciated the complete supply chain from mining to retail being present at the exhibition because as a manufacturer that is extremely important.”

Vandan Jain
Finestar Jewellery & Diamonds Pvt Ltd (India)

“We have very positive feedback for JGT Dubai. We saw customers from Russia, Israel, Turkey, Dubai and India. The show’s timing is also ideal since it allows buyers to replenish their stocks at the beginning of the year.”

Paolo Bettinardi
Better Silver (Italy)

“We are very excited about bringing Israeli companies to Dubai for the first time. Since the Abraham Accords were signed, Dubai has become a very important trading partner for the Israeli Diamond Industry. I am sure that this will not be our last show in Dubai.”

Aviel Elia
Israel Diamond Institute (Israel)
“This first edition of JGT Dubai was great. It was good to be back in a B2B show such as JGT Dubai.”
Michel A. Zeidan
Ruwi Jewellers LLC (Oman)

“JGT Dubai presented us with a good opportunity to speak directly with our existing suppliers and new vendors. We can’t wait for the next edition of JGT Dubai.”
Farog Giligrian
Varouj Jewelry (Egypt)

“JGT Dubai was a great opportunity to meet new suppliers of fine jewellery and buy coloured stones. The show was a big surprise.”
Larissa Apollaro
VIVARA (Brazil)

“Our members found JGT Dubai an invaluable platform where they can boost their knowledge and expertise, and conduct trade.”
Muhammad Ahmad
President, Gold & Gems Art Promotion Council of Pakistan
JGT Dubai is jointly organised by two of the industry’s leading events groups: Informa Markets Jewellery, organiser of the world’s biggest fine jewellery marketplace – Jewellery & Gem WORLD Hong Kong. Italian Exhibition Group (IEG), organiser of Vicenzaoro, one of the most influential jewellery shows worldwide and the top European trade fair in the sector.
## JGT22 in Numbers

### Exhibitors
- 300 Exhibitors
- 25 Countries & Regions
- 7 International Pavilions

### Hosted Buyers
- 210 Hosted Buyers
- 440 Total Visits
- 52.3% Revisits

FROM Eastern Europe, Middle East, North Africa, South America and South Asia

### Visitors
- 4,244 Visitors
- 100 Countries & Regions
- 46.2% International Buyers
- 6,001 Total Visits
- 29.3% Revisits

### Product Segments
- **Fine & Finished Jewellery**: 60%
- **Gems**: 21%
  - Diamonds
  - Coloured Gemstones
  - Pearls
- **Technology**: 17%
- **Others**: 2%
  - Laboratories

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- **Technology**: 17%
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BUYER PROFILE

TOP 15 BUYER COUNTRIES

1. United Arab Emirates
2. India
3. Israel
4. Iran
5. Russia
6. Saudi Arabia
7. United States
8. Sri Lanka
9. Belgium
10. Italy
11. Egypt
12. Turkey
13. Pakistan
14. Poland
15. United Kingdom

By geographical location:

- **Europe**: 16.4%
- **North & South America**: 4.4%
- **Middle East & Africa**: 14.4%
- **Asia**: 64%
- **Others**: 0.4%
BUYER PROFILE
JOB POSITION

Source: JGT Dubai 2022 buyer registration data

- Owner /Director / President: 49.42%
- Manager: 19.82%
- Sales & Marketing: 13.91%
- Buyer / Merchandiser: 8.44%
- Others: 8.41%
## PARTICIPATION OPTIONS

### RAW SPACE (min 36 sqm)

<table>
<thead>
<tr>
<th>Zone</th>
<th>1 open side</th>
<th>2 open sides</th>
<th>3 open sides</th>
<th>4 open sides</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zone B</td>
<td>$467</td>
<td>$490</td>
<td>$502</td>
<td>$515</td>
</tr>
<tr>
<td>Zone A</td>
<td>$478</td>
<td>$502</td>
<td>$514</td>
<td>$529</td>
</tr>
</tbody>
</table>

### SHELL BOOTH* (min 9 sqm)

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<tr>
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<th>4 open sides</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zone B</td>
<td>$517</td>
<td>$543</td>
<td>$556</td>
<td>$569</td>
</tr>
<tr>
<td>Zone A</td>
<td>$527</td>
<td>$553</td>
<td>$567</td>
<td>$579</td>
</tr>
</tbody>
</table>

* Shell booth includes: partitions, carpet, booth fascia, 2 counter showcases, 1 table, 2 chairs, 3 spotlights, 1 socket and 1 wastebasket.
A deposit equal to 50% of the total participation / advertising fee is required at the time of booking. The 50% balance should be paid on or before 1 November 2022. All payments are non-refundable.

**USD BANK TRANSFER**

Beneficiary Name: Informa Middle East Limited, Dubai Branch
Bank Account: 1024839843507 (USD)
Bank Name: Emirates NBD Bank
Bank Address: Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE
Swift Code: EBILAEAD
IBAN Number: AE790260001024839843507

**AED BANK TRANSFER**

Beneficiary Name: Informa Middle East Limited Dubai Branch
Bank Account: 1014839843506 (AED)
Bank Name: Emirates NBD Bank
Bank Address: Emirates NBD Bank PJSC, PO Box 777, Dubai, UAE
Swift Code: EBILAEAD
IBAN Number: AE710260001014839843506
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